

The top section of the page features a dark blue background with a stylized globe showing North and South America. Two satellite dishes are positioned in the upper left and right, with lines connecting them to the globe. The word "levira" is written in a white, lowercase, sans-serif font on the left side. On the right, a green rectangular box contains the job title in white, uppercase, sans-serif font. The right edge of the page is decorated with a vertical stack of white and black horizontal bars.

# levira

## SALES MANAGER FOR SATELLITE AND NETWORK SOLUTIONS

### COME AND CHALLENGE YOURSELF IN A UNIQUE FIELD!

Levira is a media technology company that provides media, broadcasting and IT infrastructure services. Levira is a technology partner for companies whose business depends on technology, but who want to engage a professional service provider to create infrastructure solutions. Levira's customers are international and local media service providers, broadcasting and IT companies. Levira offers its clients a wide range of services in the fields of digital media management, TV channel publishing and distribution, terrestrial broadcasting of audiovisual content, satellite communication, and data center and IT services.

#### Sales Manager for Satellite and Network Solutions

The ideal candidate provides to Levira's customers integrated IT and telecommunication solutions using satellite and IP networks, along with technical platforms and data centers. The role involves nurturing customer relationships, handling sales tasks, and creating sales proposals. When needed, leveraging with technical experts of Levira and its partners to deliver optimal solutions to customers.

#### A suitable candidate should have:

- Education in IT, telecommunications, or management.
- Previous experience in selling business solutions, preferably in satellite communications, IP networks, or IT.
- Minimum of 3 years of sales experience.
- Good computer skills at a standard user level.
- Strong Estonian and English language skills, both spoken and written, including technical language.
- Ability to work quickly and handle tense situations, with a consistent, results-oriented, and open communication style.

An interest in satellite communications, satellite equipment, and IP networks is a plus.

#### We offer:

- Exciting opportunities in a unique business sector with challenging projects for large clients.
- Ability to earn based on sales performance.
- Benefits including additional winter vacation, employer health insurance, annual bonus of up to 1.5 monthly salaries, and various health and sports options.
- A distinctive workplace at the Tallinn TV Tower, offering a stunning view of Tallinn's skyline at the end of each workday.

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Send your CV and Motivation Letter to [airi.aunbaum@levira.com](mailto:airi.aunbaum@levira.com).

Your Career Starts Here  
**levira.com**